



Vilnius
University
Foundation

First university endowment fund in Lithuania

vision

results

perspectives

April 2021

Let's ensure the **global competitiveness** of Vilnius University



About Vilnius University

From here the way leads to the stars



**Vilnius
University**

Vilnius University – the oldest and largest Lithuanian higher education institution established in 1579, ranked among the top 500 universities worldwide. VU educates globally-minded specialists who successfully integrate in the modern European community.

<https://www.vu.lt/en>



Illustration for 440 years anniversary of Vilnius University by Karolis Strautniekas

About Vilnius University

Rector and some facts



Prof. Rimvydas Petrauskas

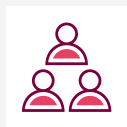
Rector of Vilnius University actively supports our vision and mission.



15 faculties,
222 study
programmes



~ € 105 M
yearly budget



~24 250
students



~4 500
graduates
yearly



~3 850
employees



~1 500 scientific
publications yearly



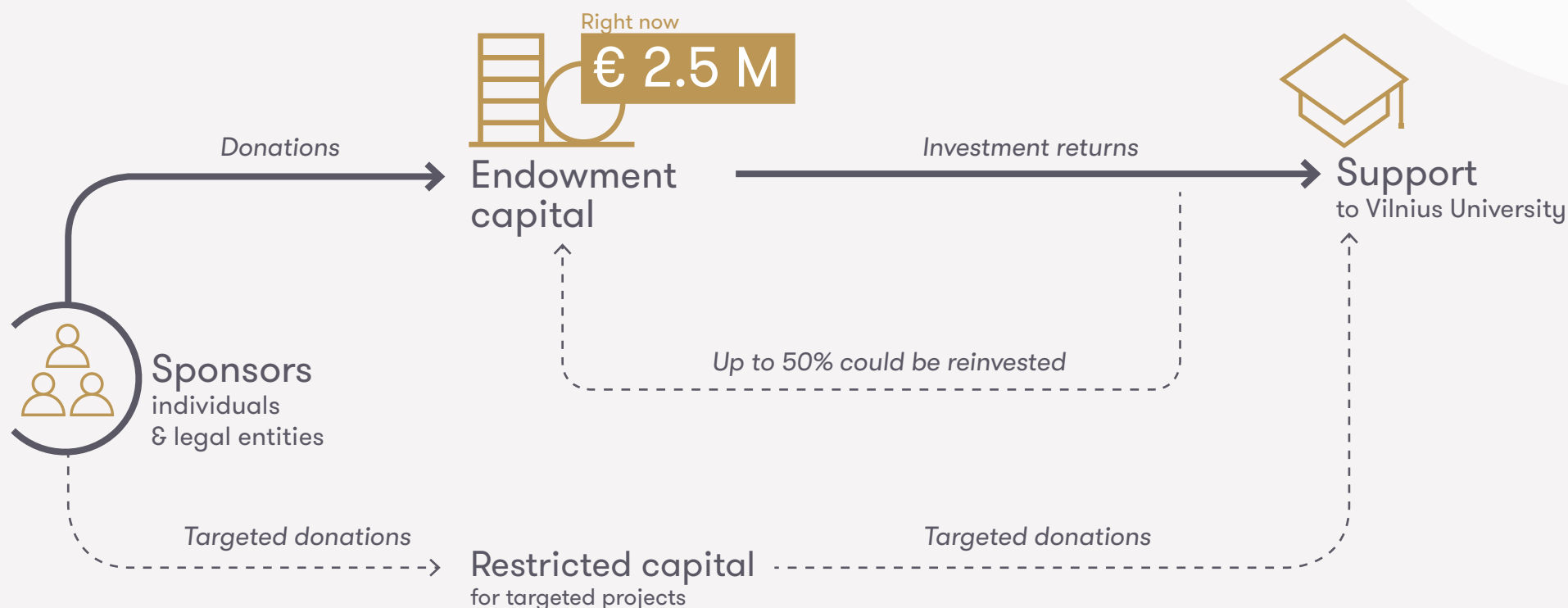
Illustration for 440 years anniversary of Vilnius University by Karolis Strautniekas

About Vilnius University Foundation

How it works

<https://vuf.lt/en/foundations-vision-mission/>

Vilnius University Foundation is the first university endowment fund in Lithuania. The collected donations are invested and the return on investment is designated to the projects fostering the international competitiveness of Vilnius University.



About Vilnius University Foundation

Long-term goals



Additional financial source for Vilnius University



Higher quality of science and research



More sustainable future planning of Vilnius University



Accessibility to the most talented students



Education matching global needs



Cultivating philanthropy in Lithuania



About Vilnius University Foundation

Our history and legal framework

- 2013 01 Law **allowing** support funds investing.
- 2016 03 **Agreement** between VU and 3 co-founders of the Fund.
- 2016 04 Vilnius University Foundation is being **registered**.
- 2017 05 Endowment capital of **1 M euros** is being formed.
- 2018 10 **Board of Investments** and **CEO** position set up.
- 2019 01 **Begins Investments** into various asset classes.
- 2019 06 **Online crowdfunding** for endowment launches.
- 2020 03 Finance Vilnius University from **first investment returns**.
- 2020 05 Endowment capital size reaches **2 M euros**.
- 2020 12 Investment returns reaches **+165 K euros**.



Shareholders, Representatives, Board of Trustees

Support of well known entrepreneurs, philanthropists & professionals

Shareholders, Representatives



Alvydas
Žabolis
Shareholder



Algis Petras
Piskarskas
Representative of
JSC "Light Conversion"



Rimantas
Kraujalis
Representative of
JSC "Ekspla"



Nerijus
Numa
Shareholder



Darius
Zubas
Shareholder



Danas
Tvarijonavičius
Shareholder



Arvydas
Andrijauskas
Shareholder

Board of Trustees



Benediktas Juodka



Elena Leontjeva



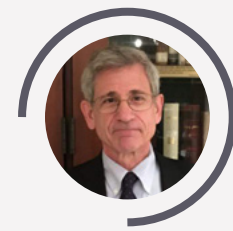
Arnoldas Pranckevičius




Arminta Saladžienė




Rolandas Barysas



Jonathan Brent




Cynthia Pasky




Gintaras Grušas



Artūras Žukauskas




Andrius Kubilius




Remigijus Šimašius




Česlovas Okinčicas

Team of Dedicated Professionals

Administration, Board of Investments & Internal Control Committee

Administration



Justinas Noreika, CFA
CEO
Over 10 years of experience in various organization and investment management



Justinas Jakštonis
Communication, marketing,
public relations



Ieva Griniūtė-Tumelienė
Office Administrator



Pro bono
legal services



Pro bono
accounting services

we count
what really counts

Board of Investments



Alius Jakubėlis
Chair
Chair CEO of “Orion Securities”,
President of the Lithuanian Financial
Brokers Association



Šarūnas Barauskas
Expert in bond markets



Mindaugas Mažeikis, CFA
Expert in stock markets



Prof. Konstantinas Pileckas
Professor at VU Faculty of Mathematics and
Informatics, member of VU Council, private
investor

Internal Control Committee



Dr. Irma Kamarauskienė
Chair
Auditor, former CFO of “Achema Group”,
delegated by Vilnius University



Dr. Algirdas Juozapavičius
Shareholder and former long-time CEO of
“Light Conversion”, delegated by co-founders



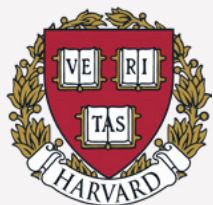
Mantė Mažeikienė
CFO of “Eksma Group”,
delegated by co-founders



Prof. Vytautas Mizaras
Professor of law at VU, lawyer and partner
at law firm “Ellex Valiunas”, delegated by
the Board of Trustees

Universities Endowments Worldwide

We learn from the best



\$ 39.4 B

Harvard University

Private university
Massachusetts, USA



\$ 31.0 B

University of Texas System

State university
Texas, USA



\$ 30.3 B

Yale University

Private university
Connecticut, USA



\$ 27.7 B

Stanford University

Private university
California, USA



\$ 26.1 B

Princeton University

Private university
New Jersey, JAV



£ 6.9 B

University of Cambridge

State / private university
Cambridge, England, UK



£ 6.1 B

University of Oxford

State / private university
Oxford, England, UK



Aalto University

€ 1.1 B

Aalto University

State university
Helsinki & Espoo, Finland



€ 0.9 B

Central European University

Private university
Budapest, Hungary



£ 0.5 B

University of Edinburgh

State / private university
Scotland, UK

Endowment size of Vilnius University Foundation **€ 0.002 B**

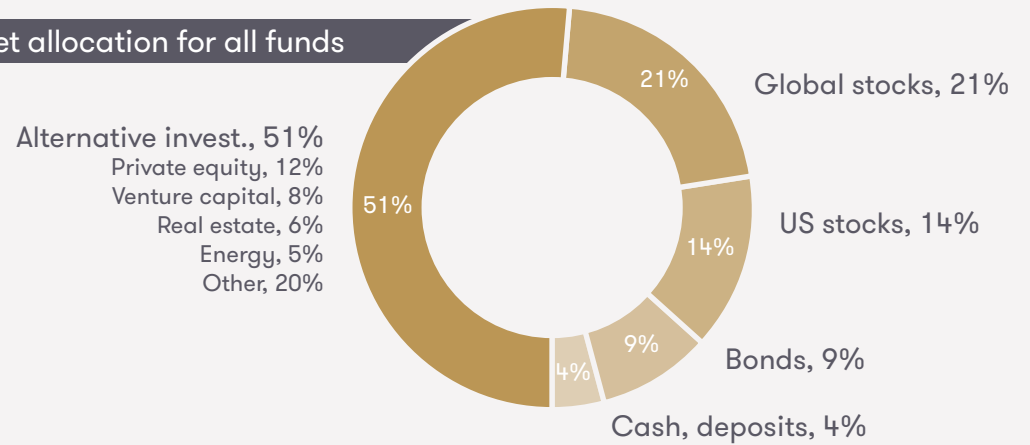
USA Universities Endowments in Numbers

Data from 774 colleges, universities in USA

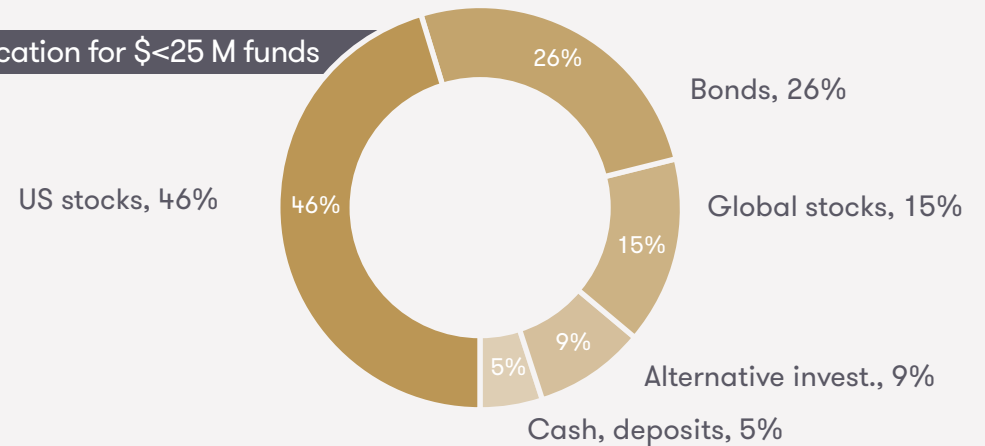
Period	Avg. return rate (after tax)
1 Y (2019)	5,3%
5 Y (2015-2019)	5,2%
10 Y (2010-2019)	8,4%
10 Y (2008-2017)	4,6%

Year	Avg. spending rate (% from assets)
2017	4,4%
2018	4,4%
2019	4,5%

Avg. asset allocation for all funds



Avg. asset allocation for \$<25 M funds



Source: 2019 NCSE research [NACUBO-CommonFund]

** Correlation: the higher asset value, the higher spending rate

Our Investment Strategy

Financial management in line with the best international practice

<https://vuf.it/en/investment-strategy/>

The future alternative investments may be directed to the VU-related objects, such as start-ups or young businesses, infrastructure projects that improve the academic process (e.g. student dormitories), other projects.

Asset Class	Longterm Asset Breakdown	Breakdown Limit		Benchmark
		Min.	Max.	
European Shares	25%	15%	30%	Stoxx Europe 50, EUR
World Stocks	20%	10%	30%	MSCI World, EUR
Emerging Market Equities	5%	0%	10%	MSCI Emerging Markets, EUR
Eurozone Government Bonds	25%	10%	40%	Bloomberg Barclays Euro Treasury Bond Index
Corporate Bonds	10%	10%	30%	Bloomberg Barclays Euro Corporate Bond Index
High Yield Bonds	5%	0%	10%	Markit iBoxx Euro Liquid High Yield Index
Alternative Investments	10%	0%	35%	EURIBOR 6M + 3%
Money Market Instruments	0%	0%	10%	EURIBOR 6M

Our Investment Strategy

Investment philosophy



Aim for long-term endowment value appreciation while investing into well-diversified financial assets.



Infinite lifetime > long-term investment strategy > ability to potentially take stock market risk and less liquid investable assets.



Efficient asset management, aiming for maximum optimization of management, transaction, custody and other fees.



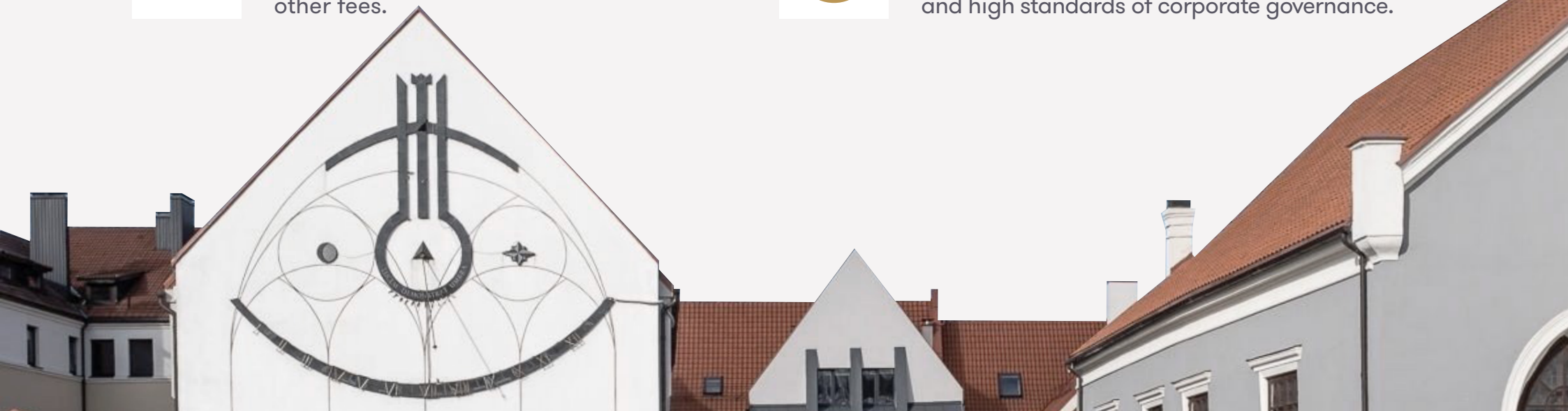
Max. investment into one asset – 20% of the endowment capital value.



Base currency – Euro; however, other currencies can be considered. Max. investment value based on other currencies is 50%.



To invest both in local and global market. Investments in foreign markets to be focused on developed markets with strong economies, low political risk and high standards of corporate governance.



Strategy of Allocating Investment Returns

6 priorities in financing Vilnius University



Scholarships



Attracting
professors



Internships



Study
programs



Scientific
researches



Infrastructure

I stage

Up to € 20 M

II stage

From € 20 M

Amount and philosophy of VU support, project financing criteria

- Goal: stable and increasing support.
- Spending rate: ensuring the preservation of endowment capital value; growing rate as endowment capital increases.
- Spending rate formula (% of endowment capital value): taking into account previous year's donation sum and current value.
- Reserves: in case of lack of recent investment returns, reserves will be used to guarantee stable support level to VU.
- The initiatives that will be financed by the Fund will be selected by a special committee and sponsors.

Investment Returns & Targeted Donations

We attracted over € 511 000 to support Vilnius University

<https://vuf.lt/en/supported-projects/>

Our 2 main sources of financing Vilnius University:
(1) investment returns; (2) targeted donations to projects.

Investment returns

€165 036

Investment returns used

€ 58 585

Investment portfolio

€ 2 476 432

Targeted donations collected

€ 346 500

Targeted donations used

€ 121 000



Growing Community of Sponsors & Partners

Major donors and patrons

<https://vuf.lt/en/sponsors-and-partners/>



Reda & Alvydas Žabolis

Entrepreneurs, philanthropists, patrons of Vilnius City and Vilnius University



Kaetana & Nerijus Numa

Entrepreneurs, philanthropists, patrons of Vilnius City and Vilnius University



Darius Zubas

Entrepreneur, philanthropist, owner of "Linus Agro Group", patron of Vilnius City and Vilnius University



Lina & Danas Tvarijonavičius

Entrepreneurs, philanthropists, patrons of Vilnius City



JSC "Light Conversion"

The world leading manufacturer of tunable wavelength femtosecond laser sources.



JSC "Ekspla"

Manufacturer of solid state lasers and systems for science and technology.



JSC "Alma Littera"

Largest publishing house company group in the Baltic states.



Antanas Guoga Support Fund

Supports various social projects in Lithuania, dedicating solid amounts of donations for the social programmes, supporting people in need.

Growing Community of Sponsors & Partners

Other donors and partners

<https://vuf.lt/en/sponsors-and-partners/>

More than **40 companies** and **900 people** donated from 1 to 300 000 euros to the Fund.



Recognition Beyond Vilnius University

We are a patron project of Vilnius City

<https://vilnius.lt/mecenatai>

The Council of Vilnius for the first time officially gave patron names to businessmen and companies that donated € 1.8 M to the Fund: Alvydas Žabolis, JSC 'Light Conversion', JSC 'Ekspla', Nerijus Numa, Darius Zubas & Danas Tvarijonavičius.



Darius Zubas



Alvydas Žabolis



Rimantas Kraujalis



Long-term Project

Laying the foundations for an ambitious project

Nobel Foundation (endowment) was established 120 years ago, Harvard endowment – 46 years ago, neighbouring Endowment of Aalto University – 12 years ago. We are just starting!

5 years



Vilnius University

Republic of Lithuania

Restoration of Independence

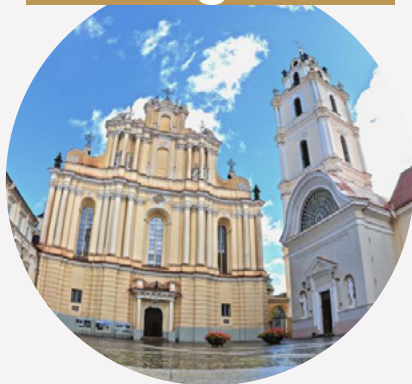
Membership of the European Union

442 years

103 years

31 years

17 years



Thank You!

Let's work together

If the founder of Vilnius University Stephen Báthory invested **1 euro** in 1579, today his investment would be worth over **2 billion euros**.



Donate



Vilnius
University
Foundation

Vilnius University Foundation
Universiteto st. 3, Room 111A, 01513 Vilnius, Lithuania
+370 5 219 3000 vufondas@vuf.lt

