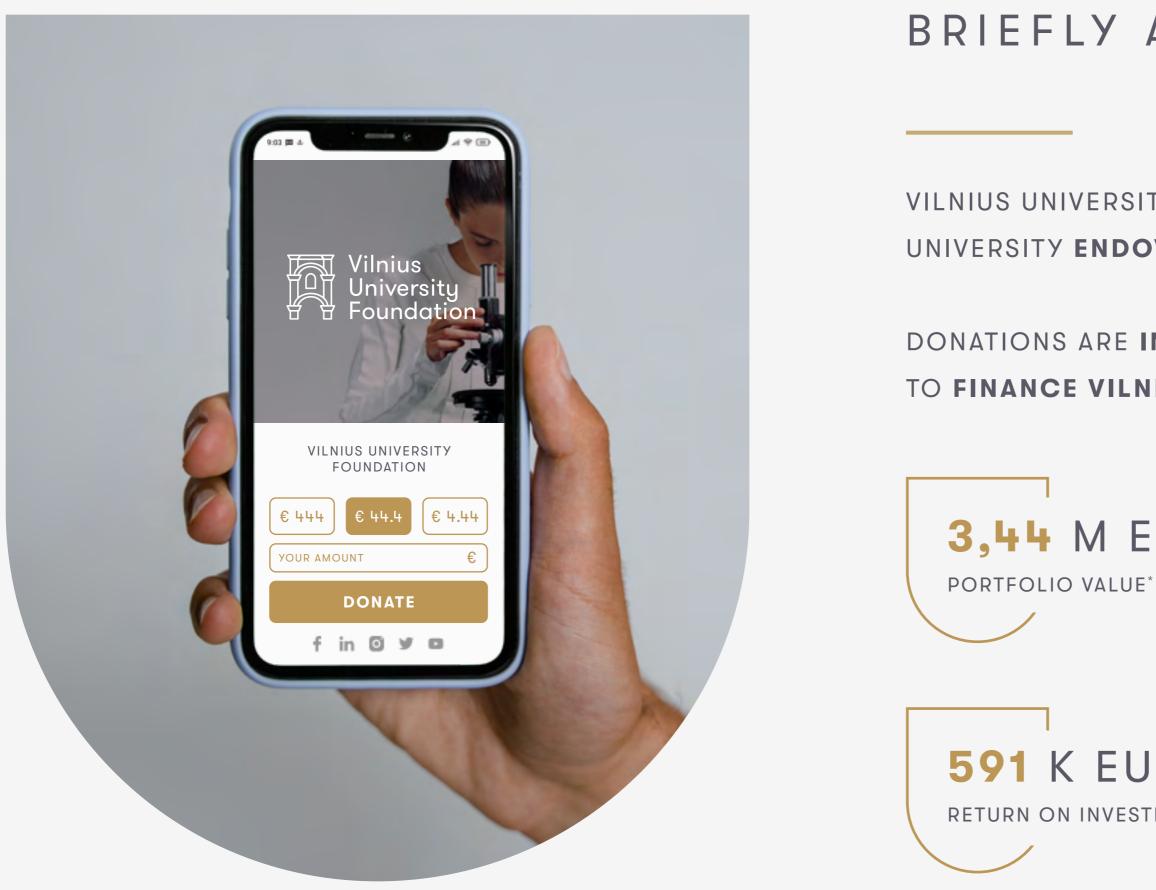
INVESTMENT THAT WILL LAST FOREVER



MAY 2023





*ACCORDING TO 2023 Q1 REPORT (INVESTING FROM 2019 01)

BRIEFLY ABOUT US

VILNIUS UNIVERSITY FOUNDATION IS THE FIRST UNIVERSITY ENDOWMENT FUND IN LITHUANIA.

DONATIONS ARE **INVESTED**. RETURN ON INVESTMENT IS USED TO FINANCE VILNIUS UNIVERSITY, AND REINVESTED.

3,44 M EUR

591 K EUR **RETURN ON INVESTMENT***

WE'VE GOT GOOD NEWS AND BAD NEWS

GOOD NEWS

THE **OLDEST AND LARGEST** LITHUANIAN HIGHER EDUCATION INSTITUTION ESTABLISHED IN 1579.

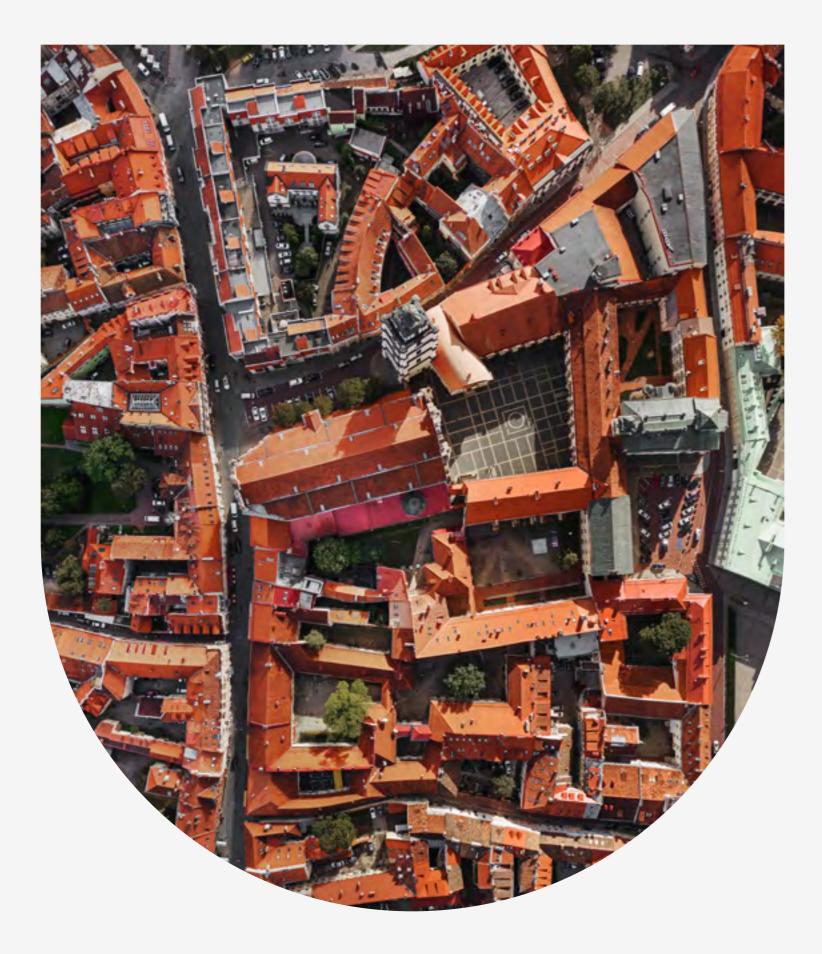
VILNIUS UNIVERSITY IS LITHUANIA'S **LEADING ACADEMIC INSTITUTION**, RANKED AMONG THE **TOP 400** UNIVERSITIES WORLDWIDE (QS* RANKINGS).



MORE → VU.LT

*QS - ANNUAL PUBLICATION OF UNIVERSITY RANKINGS BY QUACQUARELLI SYMONDS.





VISION AND MISSION OF VU

MORE → VU.LT

WE ARE A UNIVERSITY OF A LIVING TRADITION, COMMITTED TO TRUTH AND THE SOCIETY. WE WORK TOGETHER TO BE A CENTER OF A SCIENTIFIC KNOWLEDGE AND CRITICAL THINKING, RECOGNIZED IN THE WORLD AND A FORCE OF CHANGE IN LITHUANIA.

OUR UNDENIABLE DUTY AND THE INALIENABLE RIGHT:

STRENGTHEN THE COGNITIVE AND CREATIVE POWERS OF LITHUANIA AND THE WORLD.

FOSTER ACADEMIC AND OTHER SPIRITUAL AND SOCIAL VALUES

EDUCATE ACTIVE AND RESPONSIBLE LEADERS OF THE SOCIETY AND THE CITIZENS OF THE LITHUANIAN STATE

HINC ITUR AD ASTRA*

*FROM HERE THE WAY LEADS TO THE STARS - IS WRITTEN ON THE UNIVERSITY OBSERVATORY WALL IN LATIN.



BIOCHEMICAL Prof. Virginijus Šikšnys



NEUROSCIENTIST DR. URTĖ NENIŠKYTĖ



HISTORIAN

PROF. ALFREDAS

BUMBLAUSKAS



POLITICAL SCIENTIST Dr. Margarita Šešelgytė

VILNIUS UNIVERSITY HAS GIVEN THE WORLD MANY **INTERNATIONALLY ACCLAIMED** SCIENTISTS. **LEADERS OF TODAY** ARE EVOLVING AT VILNIUS UNIVERSITY.

MORE → VU.LT



ECONOMISTS MARIUS DUBNIKOVAS



IMMUNOLOGIST PROF. AURELIJA ŽVIRBLIENĖ



PHILOSOPHER KRISTUPAS SABOLIUS



LACK OF FUNDING

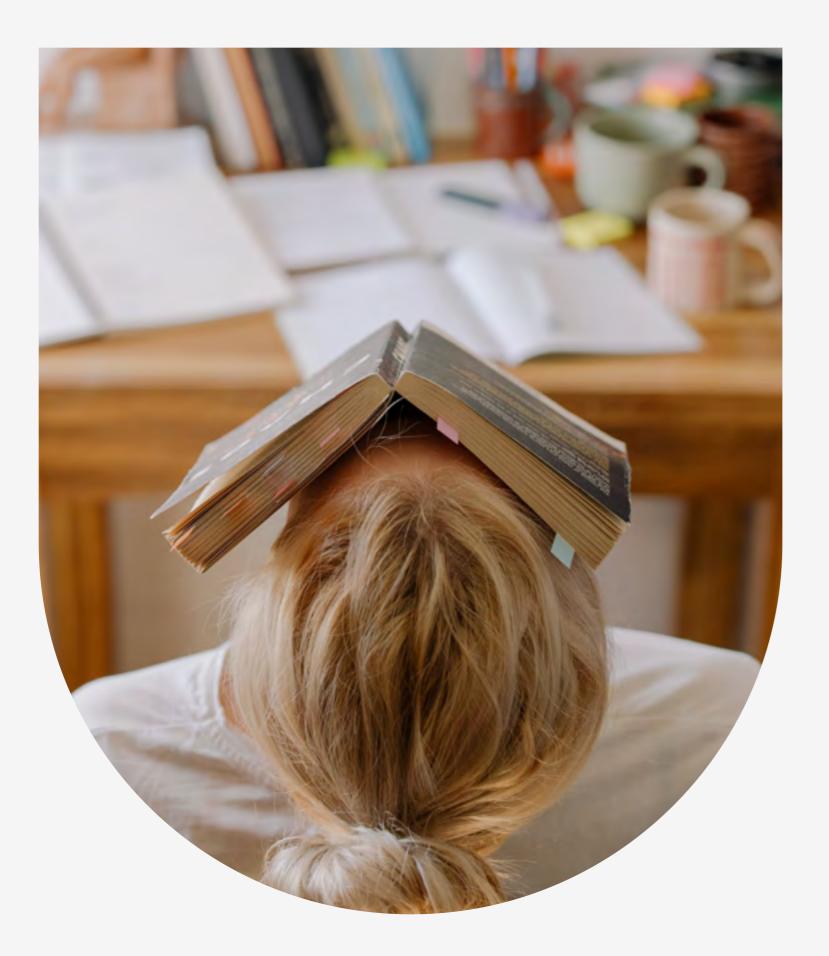
LITHUANIAN HIGHER EDUCATION NEEDS **SUSTAINABLE CHANGES**. HOWEVER THAT IS NOT GOING TO HAPPEN IN THE NEAR FUTURE.

DESPITE RISING RANKINGS, THE UNIVERSITY BUDGET **CHANGES INSIGNIFICANTLY**:



LACK OF FUNDING WEAKENS THE INTERNATIONAL COMPETITIVENESS OF VILNIUS UNIVERSITY AND THE POTENTIAL OF LITHUANIAN SCIENCE.







QS [*] 2023 RANKING	UNIVERSITY	ANNUAL BUDGET	NUMBER OF STUDENTS	SPENDING PER STUDENT
296	TARTU UNIV. (ESTONIA)	182 M EUR	13 K	14 K EUR
400	VILNIUS UNIVERSITY	154 M EUR	24 K	6.4 K EUR
420	J. GUTENBERG UNIV. (GERMANY)	481 M EUR	31 K	16 K EUR
457	TRENTO UNIV. (ITALY)	356 M EUR	13 K	27 K EUR
415	TAMPERE UNIV. (FINLAND)	315 M EUR	15 K	21 K EUR
465	ESSEX UNIV. (ENGLAND)	290 M EUR	16 K	17 K EUR

*QS - ANNUAL PUBLICATION OF UNIVERSITY RANKINGS BY QUACQUARELLI SYMONDS.

WE'VE REACHED OUR LIMIT

INSUFFICIENT AND FIXED STATE FUNDING MADE VILNIUS UNIVERSITY **REACH ITS LIMITS**. WHAT'S NEXT?

SUSTAINABLE SOLUTION



ENDOWMENT CAPITAL

THE VISIONARIES WHO BELIEVE IN THE POTENTIAL OF VILNIUS UNIVERSITY AND THE LITHUANIAN SCIENCE ESTABLISHED THE FIRST LITHUANIAN UNIVERSITY ENDOWMENT FUND.

DONATIONS ARE INVESTED. RETURN ON INVESTMENT IS USED TO FINANCE VILNIUS UNIVERSITY, AND REINVESTED.

RIGHT NOW:

3,44 M EUR PORTFOLIO VALUE*

*ACCORDING TO 2023 Q1 REPORT (INVESTING FROM 2019 01)

591 K EUR **RETURN ON INVESTMENT***

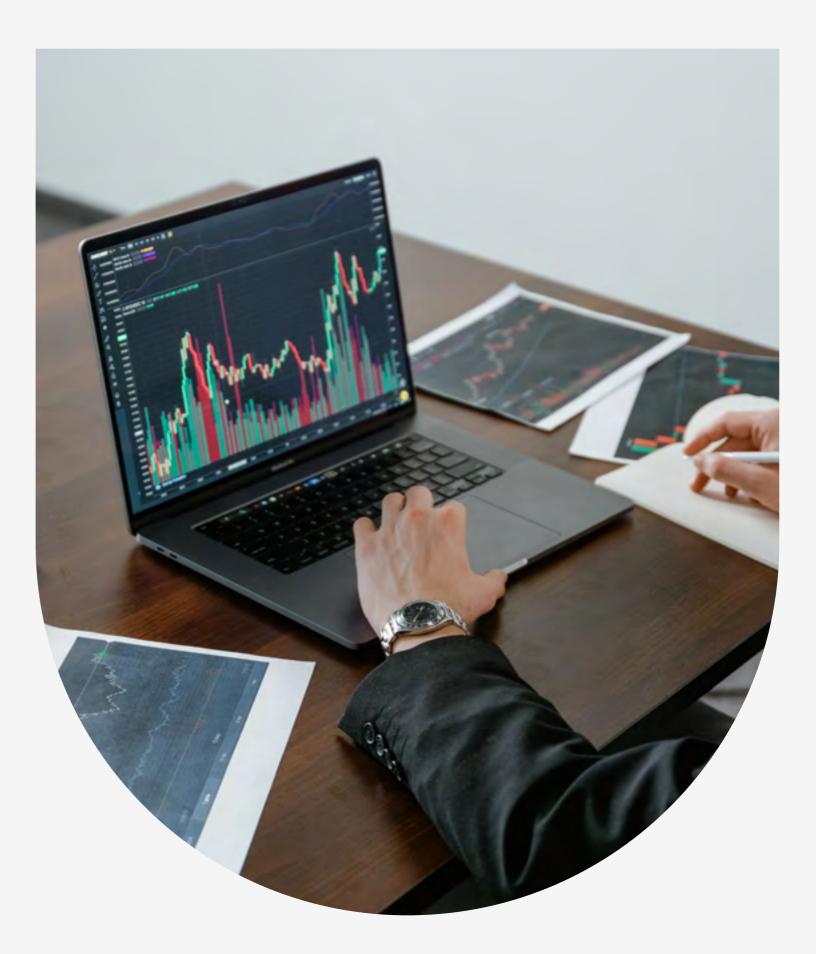
A PROVEN STRATEGY

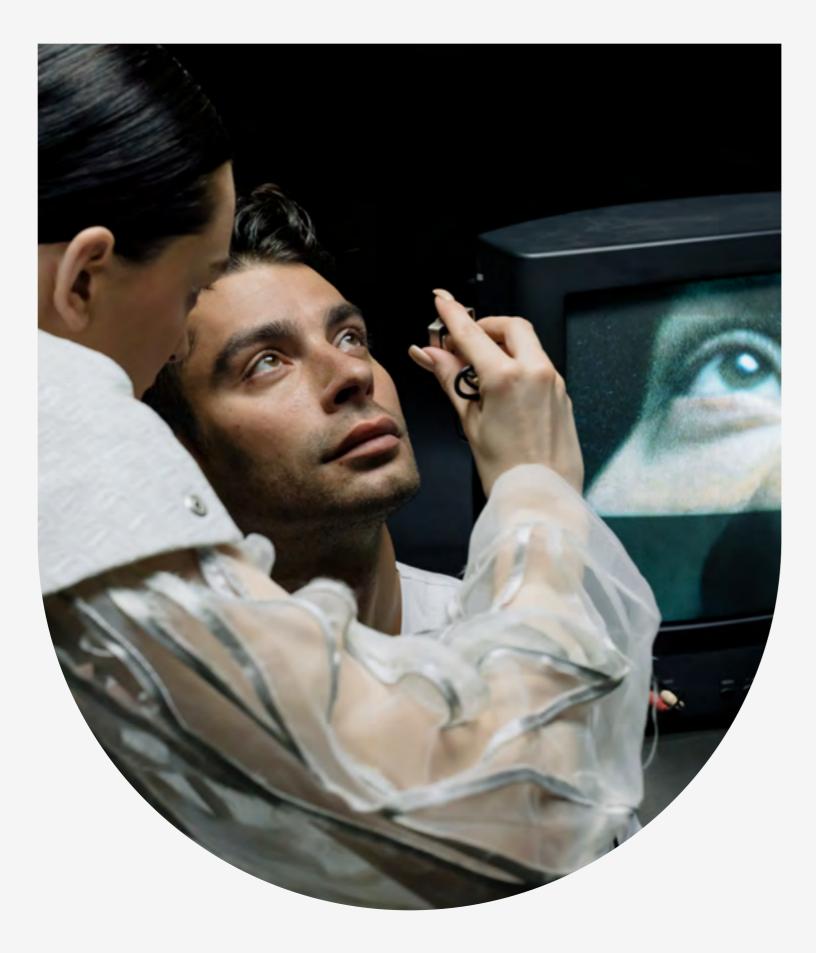
VU FOUNDATION'S INVESTMENT STRATEGY IS IN LINE WITH THE BEST **INTERNATIONAL PRACTICE**:

- DIVERSIFIED FINANCIAL INSTRUMENTS
- RISK MANAGEMENT AND DIVERSIFICATION
- INVESTING IN A GLOBAL MARKET

LONG-STANDING ENDOWMENTS OF WORLD'S TOP UNIVERSITIES CONTRIBUTE SIGNIFICANTLY TO THE **FUNDING OF SCIENCE**.

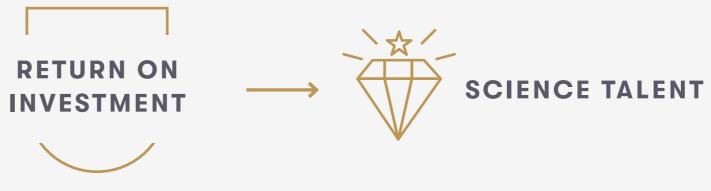






WE FUND TALENT

COMPETITIVE CONDITIONS ARE NEEDED TO UNLEASH SCIENTIFIC TALENT, THAT'S WHY WE ALLOCATE THE RETURN ON INVESTMENT TO FUND PROMISING RESEARCHERS AND TALENTED STUDENTS.



AS THE VALUE OF OUR ENDOWMENT REACHES AT LEAST **20 M EUR** WE WILL ALSO PROVIDE FUNDING FOR:

• STUDY PROGRAMMES • SCIENTIFIC RESEARCHES • INFRASTRUCTURE PROJECTS

HOW ARE WE DOING?





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VU FOUNDATION IS ACTIVELY SUPPORTED AND ENDORSED BY VU ALUMNI COMMUNITY.

FUNDING OF VU PROJECTS

WE'VE ALREADY ALLOCATED **OVER EUR 0,8 M** FROM THE RETURN ON INVESTMENT AND TARGETED DONATIONS TO FUND **17 PROJECTS**.





WE ALLOCATED THE RETURN ON INVESTMENT TO CO-FINANCE TALENT COMING TO VILNIUS UNIVERSITY:

- 5 PROMISING RESEARCHERS
- 18 TALENTED MASTER'S DEGREE STUDENTS

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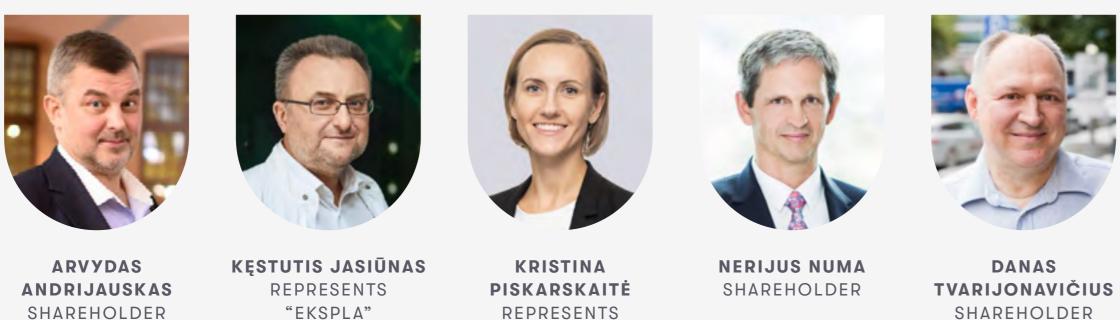




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TEAM OF VISIONARIES

THE CORE OF OUR SHAREHOLDERS IS A TEAM OF LITHUANIAN BUSINESS LEADERS, PHILANTHROPISTS AND VISIONARIES WHO APPRECIATE THE IMPORTANCE OF A **COMPETITIVE UNIVERSITY** AND **PROGRESSIVE HIGHER EDUCATION** FOR THE SOCIETY.



"LIGHT CONVERSION"

- THE CEO AND THE INVESTMENT BOARD IMPLEMENT PROFESSIONAL INVESTMENT MANAGEMENT.
- THE **INTERNAL CONTROL COMMITTEE** SUPERVISES, MONITORS AND EVALUATES ACTIVITIES, ENSURING TRANSPARENCY.
- THE **BOARD OF TRUSTEES** ADVISES ON STRATEGY AND DEVELOPMENT.





DARIUS ZUBAS SHAREHOLDER



ALVYDAS ŽABOLIS SHAREHOLDER

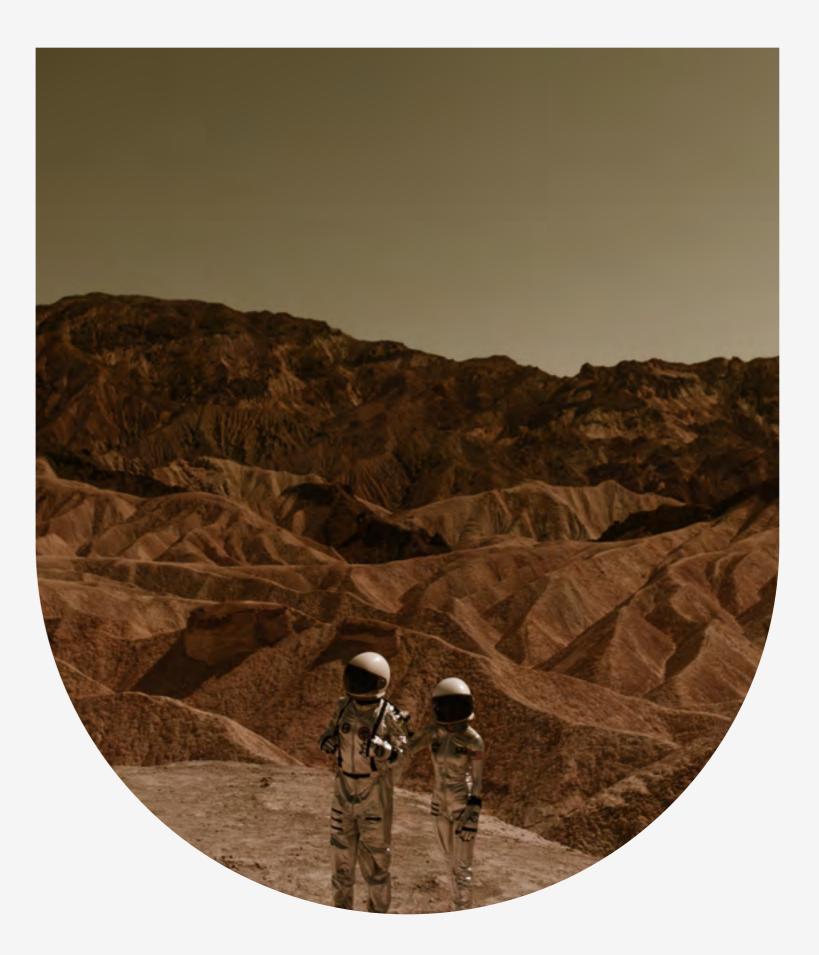
OUR GOAL IS ONE BILLION EUROS

SUSTAINABLE UNIVERSITY BUDGET

THE RETURN ON INVESTMENT OF AT LEAST ONE BILLION EUROS WOULD **INCREASE VU BUDGET SIGNIFICANTLY**.



GREATER FINANCIAL INDEPENDENCE AND A SUSTAINABLE BUDGET WILL ENSURE **LONG-TERM FUNDING** FOR STRATEGIC AREAS.



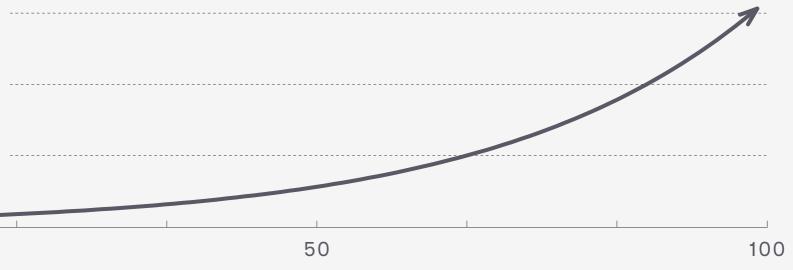


EXPONENTIAL GROWTH

BY **REINVESTING** UP TO 50% OF ROI WE WILL BE INCREASING THE VALUE OF THE ENDOWMENT CAPITAL **EXPONENTIALLY** OVER THE YEARS.

30 B EUR 20 B EUR 10 B EUR

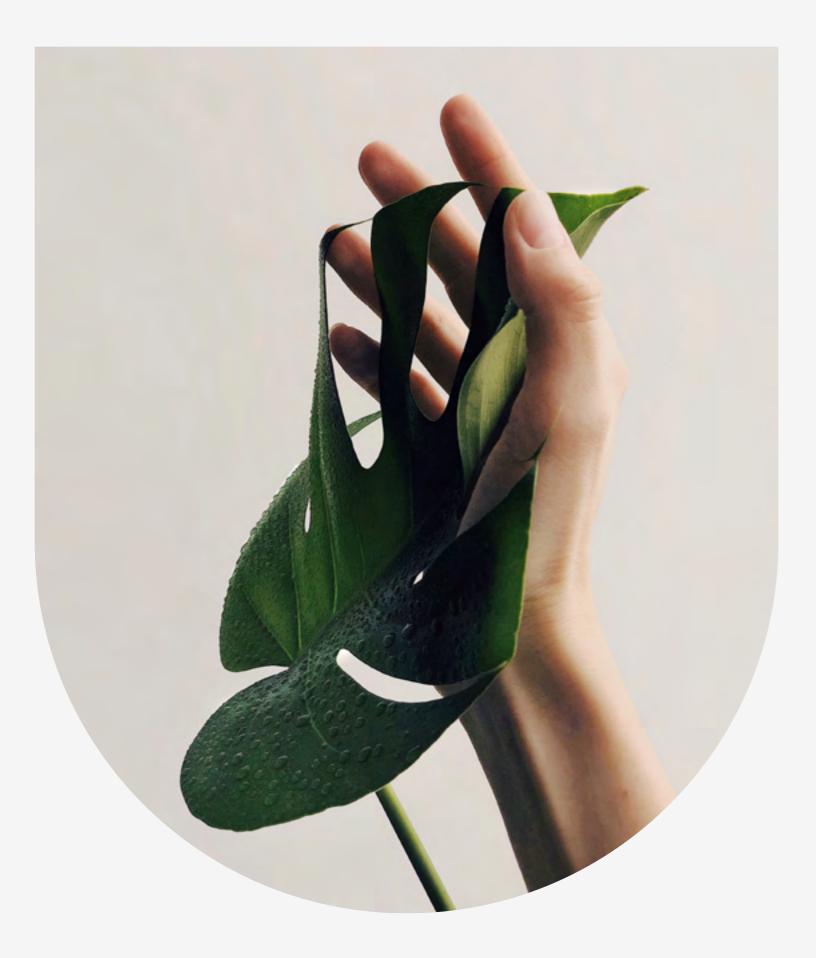
1 YEARS



BASED ON THE ASSUMPTION: 7% ANNUAL RETURN ON INVESTMENT, OF WHICH 3.5% IS DISTRIBUTED ANNUALLY AND 3.5% IS REINVESTED.

RETURN ON INVESTMENT ALLOCATED TO VILNIUS UNIVERSITY WILL ALSO **INCREASE EXPONENTIALLY** OVER THE YEARS.

LET'S PROSPER TOGETHER



SUPPORT OUR MISSION BY CONTRIBUTING TO VILNIUS UNIVERSITY ENDOWMENT FUND AND SUBFUNDS.

INVESTED DONATION

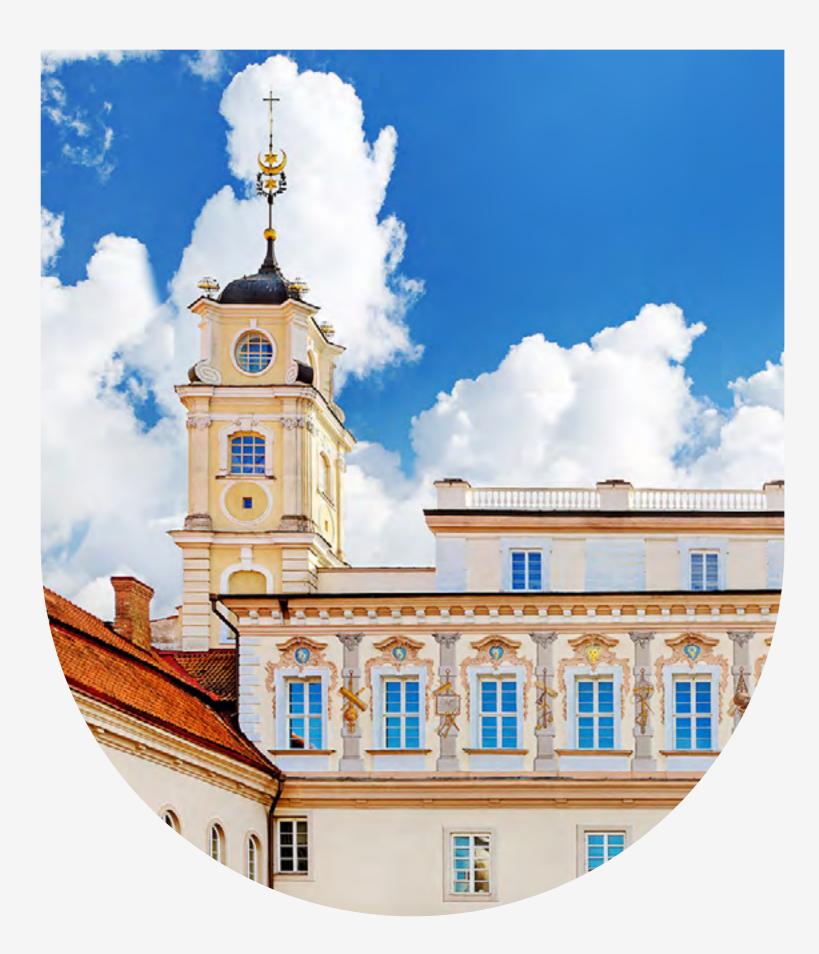
IF YOU WISH TO MAKE A CHARITABLE BEQUEST OR DONATE A NON-CASH GIFT (REAL ESTATE, LAND, STOCKS, BONDS, ETC.), WE WILL BE HAPPY TO HELP YOU.

DONATE

SUSTAINABLE GIVING







DONOR RECOGNITION

WE ACTIVELY SPREAD THE WORD ABOUT THE PHILANTHROPY AND CARE DEEPLY ABOUT **RECOGNIZING OUR DONORS**.



WITH THE CONSENT OF THE EXISTING SHAREHOLDERS, ≥300 K EUR SUPPORT WILL GRANT YOU THE RIGHTS OF THE SHAREHOLDER OF VILNIUS UNIVERSITY FOUNDATION.

PHILANTHROPIC COMMUNITY

WE BUILD A **GROWING COMMUNITY** OF PHILANTHROPISTS.

OUR MAJOR DONORS ARE GIVEN THE **OFFICIAL PATRON NAMES** OF THE CITY OF VILNIUS AND VILNIUS UNIVERSITY.



DANAS TVARIJONAVIČIUS



ARVYDAS ANDRIJAUKAS



ROMUALDAS DANIELIUS







JUSTINAS NOREIKA, CFA CEO

JUSTINAS.NOREIKA@VUF.LT +370 655 25106

VILNIUS UNIVERSITY FOUNDATION

UNIVERSITETO ST. 3, VILNIUS 01513, LITHUANIA VUFONDAS@VUF.LT +370 5 219 3000

COMPANY REGISTRATION CODE \rightarrow 304222713

BANK ACCOUNTS

ENDOWMENT CAPITAL ACCOUNT: LT61 7300 0101 4641 2795 (SWEDBANK)

ACCOUNTS FOR PROJECTS AND SUBFUNDS ON THE INTERNET → VUF.LT/EN/CONTACTS

DONATE CONTACT

INVESTMENT THAT WILL LAST FOREVER



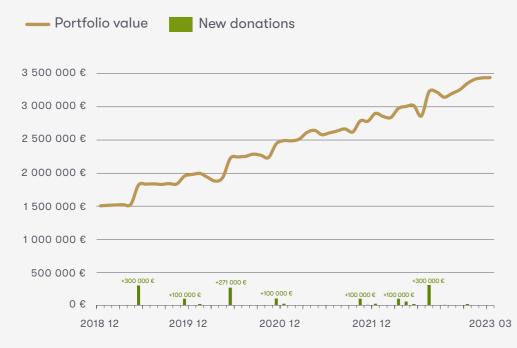
GENERAL INFORMATION

Founded	2016 04
Endowment capital formed	2017 05
Investments started	2019 01
Endowment capital size	3 027 798 €
Investment results since 2019 01	+591 167 €
Allocated to finance Vilnius University	-181 752 €
Portfolio value	3 437 213 €
Portfolio investment return since 2019 01	+29,1 %

PORTFOLIO & RESULTS BY ASSET CLASS

	Asset class	Allocation 2023 03 31	Return 2023	Annualise since 20
	European	16%	+7,9%	+10,0
Equity	World	19%	+4,8%	+11,0
	Emerging markets	-	-	-
	Euro-zone governments	11%	+1,0%	+1,7
Bonds	Investment grade corporates	13%	+1,6%	+5,4
	High yield	6%	+2,8%	+7,8
Alte	rnative investments	31%	+0,0%	+9,0
Inve	estments	97 %	+2,6%	+8,6
Cas	h and equivalents	3%	-	-
Portfolio		100%	+2,4%	+5,8

PORTFOLIO GROWTH

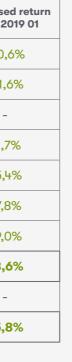


PORTFOLIO RETURN

— Portfolio annual return, % (IRR) Portfolio result, €



DOWNLOAD → VUF.LT



COMMENTARY BY INVESTMENT BOARD

The VU Foundation's move to gradually increase the number of shares in the portfolio from the end of 2022 has paid off. In the first quarter of this year, the main financial markets showed positive returns, despite the failure of several large banks.

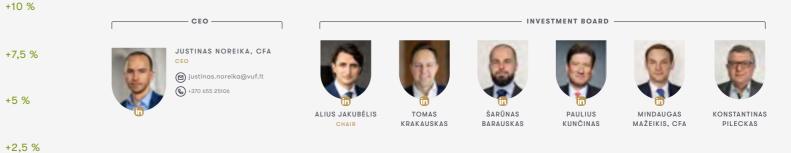
In the US, equity markets were supported by significant appreciation of large technology sector companies' shares, while in Europe the warm winter helped many companies to beat earnings expectations.

Central banks continued to raise base interest rates in an effort to reduce inflation. However, market participants speculate that by the end of this year central banks will be forced to cut interest rates in the year ahead, which is why we

saw a rise in the price of low-risk bonds in the first quarter.

Despite the Fund's slight increase of investments in equity markets, the overall allocation to this asset class remains fairly conservative. In recent quarters, we have invested more in fixed income assets with a long-term return that is in line with the Fund's objectives. Accordingly, the Fund has now effectively invested virtually all cash.

The Fund is also looking for opportunities and has been consistently increasing its long-term investments in private equity funds, following the long-standing practice of the world's major endowment funds.



0 %

DIVERSIFIED ALLOCATION OF THE INVESTMENTS OF THE ENDOWMENT CAPITAL

Long-term Asset ClassLong-term Asset BreakdownBreakdown LimitBenchmarkMin.Max.Max.Max.BenchmarkEuropean Shares25%15%30%Stoxx Europe 50, EURWorld Stocks20%10%30%MSCI World, EUREmerging Market Equities5%0%10%MSCI Emerging Markets, EUR			
BreakdownMin.Max.European Shares25%15%30%Stoxx Europe 50, EURWorld Stocks20%10%30%MSCI World, EUR			
World Stocks 20% 10% 30% MSCI World, EUR		Benchmark	
	ares	Stoxx Europe 50, EUR	
Emerging Market Equities 5% 0% 10% MSCI Emerging Markets, EUR		MSCI World, EUR	
	ırket Equities	MSCI Emerging Markets, EUR	
Eurozone Government Bonds25%10%40%Bloomberg Barclays Euro Treasury	vernment Bonds	Bloomberg Barclays Euro Treasury Bond	
Corporate Bonds10%10%30%Bloomberg Barclays Euro Corporation	onds	Bloomberg Barclays Euro Corporate Bon	
High Yield Bonds 5% 0% 10% Markit iBoxx Euro Liquid High Yield	onds	Markit iBoxx Euro Liquid High Yield Index	
Alternative Investments10%0%35%EURIBOR 6M + 3%	ivestments	EURIBOR 6M + 3%	
Money Market Instruments 0% 0% 10% EURIBOR 6M	et Instruments	EURIBOR 6M	

As the endowment capital fund grows, investment management will intensify and the level of risk-taking will gradually increase in line with the international practice.

In order to achieve an investment return and contribute to the development of the VU community opportunities, the future alternative investments may be directed to the VU-related objects, such as:

• start-ups or young businesses that have been developed by the VU community and have high added value potential;

• infrastructure projects that improve the academic process (e.g. student dormitories);

• other projects.

ndex	
dIndex	

INVESTMENT OBJECTIVES

To seek a long-term growth of the endowment capital fund value by actively investing in diversified financial instruments.
The minimum target net return over the medium term must exceed the consumer price inflation of the Euro Zone.

• The target return is based on the current structure of the investment portfolio and the relevant benchmark indices.

INVESTMENT PHILOSOPHY

• An unlimited term. A long-term investment strategy. An opportunity to take risks in stock markets and less liquid investments.

• The return on investment is directly proportional to the risk taken. Investing is the management of various risks rather than the management of returns.

• Risk diversification is an important part of the investment strategy.

INVESTMENT STRATEGY

• In the global market and are not limited to securities distributed in Lithuania.

• Foreign investment is mainly focused on developed markets with strong economies, low political risk and high corporate governance standards.

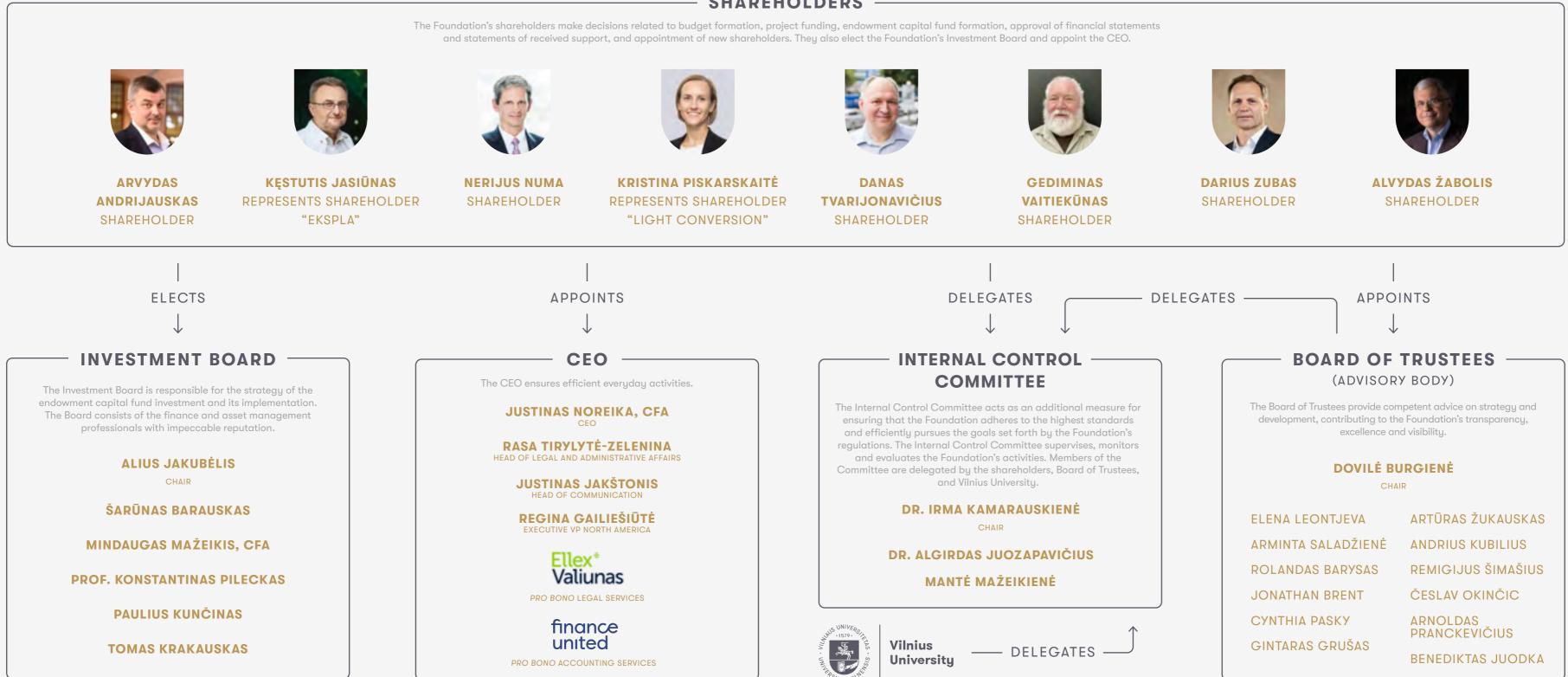
• The maximum investment in one investment object is 20% of the endowment capital fund value (restriction does not apply to deposits).

• The base currency is Euro, but investments are also possible in other currencies. Share of investments in foreign currency should not exceed 50% of the endowment capital fund value.

• Efficient management of entrusted assets by optimizing investment, storage and management costs.

MANAGEMENT OF THE FOUNDATION

SHAREHOLDERS



US UNIVERSITY ENDOWMENTS IN NUMBERS

DATA FROM 774 COLLEGES AND UNIVERSITIES

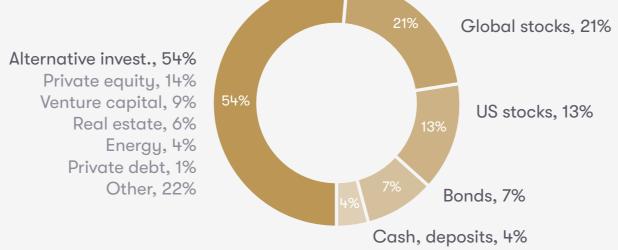
Period	Avg. return rate (after tax)
1У (2020)	1,8%
5 Y (2016-2020)	5,1%
10 Y (2011-2020)	7,5%
10 Y (2008-2017)	4.6%

Year	Avg. spending rate (% from assets)
2018	4,4%
2019	4,4%
2020	4,6%

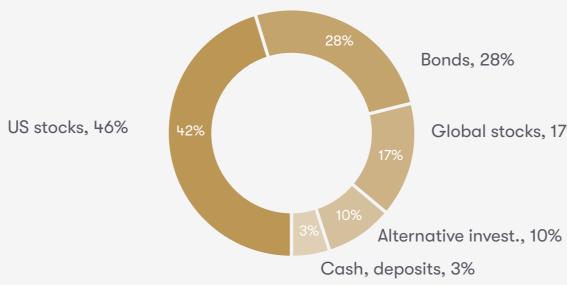
Source: 2020 NCSE research (NACUBO-CommonFund)

** Correlation: the higher asset value, the higher spending rate

AVG. ASSET ALLOCATION FOR ALL FUNDS



AVG. ASSET ALLOCATION FOR \$<25 M FUNDS





BIGGEST UNIVERSITY ENDOWMENTS IN US

Global stocks, 17%

US university endowment	Value, \$
Harvard	\$ 53.2 B
Yale	\$ 42.3 B
Stanford	\$ 37.8 B
Princeton	\$ 37.7 B
Pennsylvania	\$ 20.5 B
MIT (Massachusetts Institute of Technology)	\$ 27.4 B
Notre Dame	\$ 13.3 B
Columbia	\$ 14.3 B
Northwestern	\$ 16.1 B
Vanderbilt	\$ 10.3 B

European university endowments

European university endowment	Value, €
Cambridge (UK)	€ 5.6 B
Oxford (UK)	€ 5.3 B
Aalto (Finland)	€ 1.3 B
CEU (Central European University, Hungary)	€ 0.9 B
Edinburgh (UK)	€ 0.4 B